



# SkyFireEnergy

Solar Energy Systems

## **Solar Specialist Position (Calgary) – Permanent, Full Time**

SkyFire Energy is looking for a Solar Specialist (sales) to become part of our solar electric team in Calgary Alberta. This individual will be self-motivated, energetic, personable, and excited to work as part of a fast-growing team in the solar industry.

### **Primary Duties Include:**

- Managing a consistent and at times heavy workload effectively
- Responding to initial inquires, qualifying new leads and performing initial estimates
- Educate prospective customers on the value, benefits and limitations of solar PV
- Undertake solar site surveys at houses and commercial buildings
- Preliminary design of solar PV systems
- Develop and deliver quotations, economic analysis, and proposals for prospective customers
- Close sales calls
- Participate in marketing events such as tradeshow and local festivals

### **Education and experience requirements**

- Knowledge of the construction and or solar industry
- Education and or 2+ years experience in a technical sales position
- Capable of lifting, moving and climbing a ladder and comfortable working at heights
- Proficiency in Microsoft Office and Google Suite
- Experience with Sketchup an asset

### **Competencies**

- Critical thinking and problem solving
- Excellent decision-making and leadership capabilities
- Adaptability
- Ability to work in a team environment among different personalities
- High level of organization
- Class 5 drivers license with a clean driving record
- Willingness to travel within our service area
- Demonstrated passion for renewable energy

SkyFire is a growing mid-sized business which means opportunities abound for the right individual. While the primary responsibilities are those associated with technical sales, individuals who possess skills and are comfortable working in complimentary roles (e.g. project management, drafting, etc.) on an as-needed basis are seen as particularly valuable to our business.

### **Benefits of SkyFire Employment**

The successful candidate will enjoy:

- A competitive salary (for the solar PV industry)
- Opportunity to own shares in SkyFire Energy as an employee shareholder (after 1 year employment as per SkyFire Employee Share Ownership Plan)
- Comprehensive health and dental benefits (after 3 months)
- 3 weeks paid vacation
- Diverse, challenging and interesting opportunities
- The opportunity to work among highly qualified, industry-leading professionals in a collaborative working environment
- The difference of working for a Certified B Corporation
- Ability to bring a well-behaved dog to work with you

SkyFire invites interested and qualified candidates to apply for this position. **Please respond with a cover letter stating your availability (estimated start date) and what qualities and characteristics will help to ensure that you will thrive in this role, along with a resume to [jobs@skyfireenergy.com](mailto:jobs@skyfireenergy.com) as soon as possible.** We are looking to fill this role immediately.

*\*We sincerely thank all candidates for your interest in employment with SkyFire Energy. However, only those candidates shortlisted for an interview will be contacted.*

### **About Us**

As Western Canada's most experienced solar PV engineering, procurement and construction (EPC) firm (18 years), we have been responsible for designing and constructing many of Western Canada's largest and most complex projects. With extensive expertise in design and engineering we seek to add value to our projects and for our customers first and foremost.

Learn more about SkyFire Energy here: <https://www.skyfireenergy.com/why-skyfire-energy/>